

**SOLUTION CRITERIA**

# View the market like an IDP analyst

Fill in the details to grade IDP solutions utilizing a criteria and scoring influenced by market analyst reports. Bring this tool to your next IDP PoC, demo, or solution discussion to vet vendors and solutions.

## How to use this tool...

### 1. Define

Identify your most necessary document types and processes to improve with IDP. Offer a sample of complex and common documents for better insights.

### 2. Grade

Evaluate each criterion on a scale of 0-2.

- 0 FAIL
- 1 PASS
- 2 EXCELLS\*



\*Use 2's sparingly to indicate exceedingly high satisfaction.

### 3. Evaluate Base Score

Use **BASE SCORE** for overall performance

- 7-10 Mixed strengths and gaps
- 11-14 Capable solution
- 15-19 Strong solution
- 20+ Exceptional solution (rare)

### Head-to-head comparisons

Add a multiplier to any criterion that describes a priority or must have solution feature/quality.

**Priority x1.5**

**Must Have x2**

Use **WEIGHTED SCORES** to compare two vendors in areas that matter most to your business.

Save or print the next page for an interactive criteria to go.

For more intelligent document processing expertise and consultation, call 864-343-0420 or email us at [sales@keymarkinc.com](mailto:sales@keymarkinc.com)

Vendor Name:

Date:

Base Score  
Weighted  

Criterion	Weighted Multiplier	Details	Score 0-2	Notes / Evidence
 <b>Fit to our documents</b>	<input type="text"/>	Can it handle our most used documents?	<input type="text"/>	
 <b>Accuracy on key fields</b>	<input type="text"/>	Is it accurate on what we care about? Can we see the exceptions?	<input type="text"/>	
 <b>Unstructured Capabilities</b>	<input type="text"/>	Is it understanding our most complicated documents?	<input type="text"/>	
 <b>Speed &amp; capacity</b>	<input type="text"/>	Can it handle large volumes at speed?	<input type="text"/>	
 <b>Machine Learning</b>	<input type="text"/>	Does the solution exhibit continuous learning based on past corrections?	<input type="text"/>	
 <b>Human-in-the-loop</b>	<input type="text"/>	Can a human easily review mistakes and make changes to the model training?	<input type="text"/>	
 <b>Cost clarity</b>	<input type="text"/>	Is it outcome-based? Token-based? Usage-based? Are we okay with that?	<input type="text"/>	
 <b>Deployment</b>	<input type="text"/>	Can we choose where it runs based on our security and compliance needs?	<input type="text"/>	
 <b>Auditability</b>	<input type="text"/>	Can we control how the model is trained, monitor changes, and see how our data is used?	<input type="text"/>	
 <b>External users</b>	<input type="text"/>	Can external users submit documents and are they notified when inputs are missing?	<input type="text"/>	
 <b>Integration</b>	<input type="text"/>	Does it support the necessary output formats to integrate results in our apps and databases?	<input type="text"/>	
 <b>Vendor focus</b>	<input type="text"/>	Does the vendor have a clear vision for the future with a product roadmap?	<input type="text"/>	

